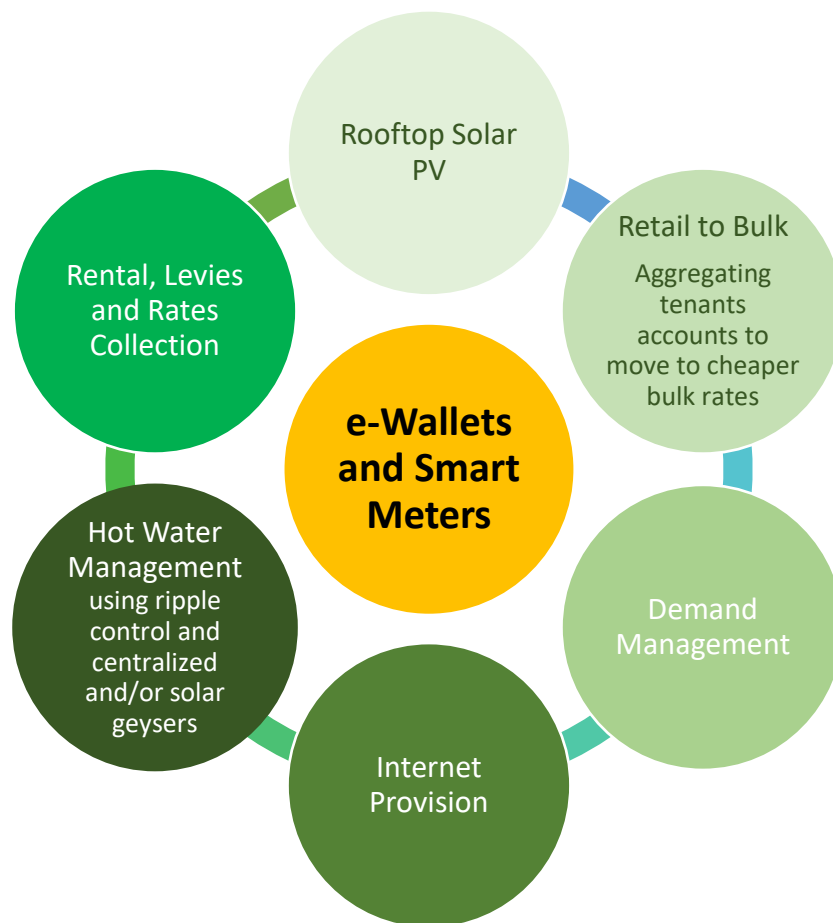


Vida Verde

Vida Verde is a green fintech company with a unique offering that incentives and rewards consumers for making green choices and at the same time creates significant value for Tenants, Body Corporates and Landlords



We finance, develop, own and operate building utility management projects utilizing our e-wallet payment system to leverage collection rates whilst creating value for all involved

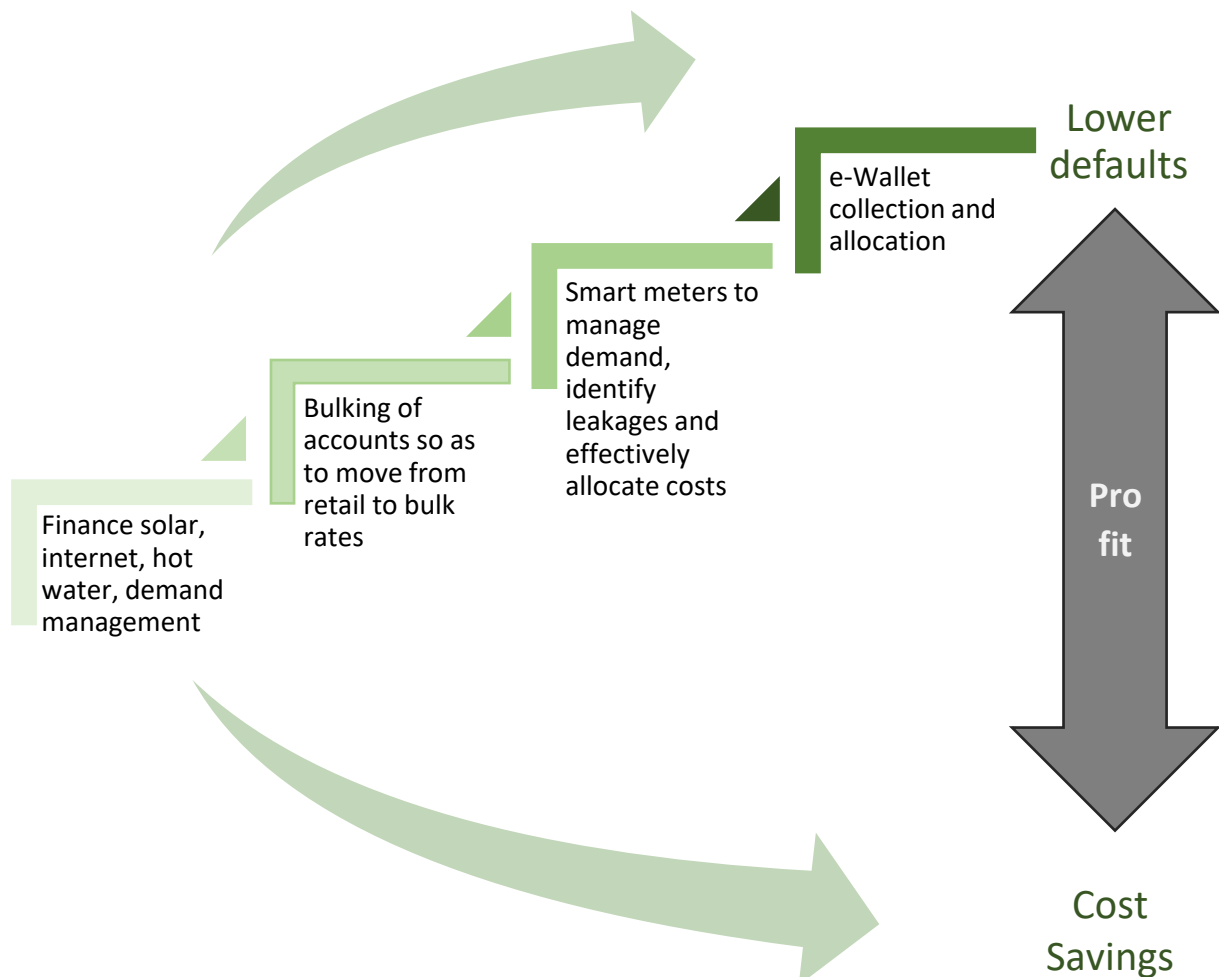
Problem statement:

Large scale commercial and residential property owners leasing multi-tenanted buildings and Body Corporates of these buildings have multiple utility management pain points:

- Reducing the cost of utilities: Electricity, water, heat, internet etc.
- Improving the efficiency of provision of these utilities.
- Improving collection rates and reducing bad debt.
- Allocating shared costs.
- Simplifying the administrative burden of collections of bills and services provided – levies, rental, electricity, water, internet etc.

The Solution:

Vida Verde combines a range of utility management and payment solutions to address these pain points and shares in the substantial cost savings.



Solar – maximizing the use of photo-voltaic on available roof and building space with the aim of minimizing the use of expensive and dirty grid power.

Electricity Demand Management – shifting electricity loads (such as ripple control for water heating) to day-time solar hours and reducing peak demand both saves cost and reduces CO2 emissions.

Hot Water – reducing hot water costs by centralizing hot water generation in larger, heat insulated tanks using thermal heat pumps. Also reducing insurance and maintenance costs of geysers as a benefit to tenants.

Retail to Bulk –aggregating individual tenant electricity accounts into bulk accounts results in a lower overall energy tariff for the building. Vida Verde and the building owner or tenant share the savings of the over-recovery. This means significant cost savings for clients.

Smart meters – smart and individualized billing and collection for electricity, hot water, water, internet, levies and rentals. Vida Verde will typically fund the installation of the smart meters allowing for better real-time control, reduced theft and losses and more accurate allocation of shared costs.

e-Wallet payments – Building owners are able to migrate all their collection functions to Vida Verde including:

- Rent
- Levies
- Rates
- Internet services
- Electricity
- Water
- Hot water
- And any other value added services the building owner sells to its tenants

Terms associated to the use and disconnection of these services can be centrally controlled from a single central payment platform increasing collectability and reducing payment defaults.

Vida Verde typically earns additional fees for bill collections of these services.